



Client: St Clare's, Oxford  
 Business: International College  
 Savings Achieved: 21% on fixed line communications

## Auditel's cost and purchase management expertise saves St Clare's College time and money



From left to right: Nick Beaumont-Jones, Auditel Consultant; Lucy Blake, Financial Controller and Nick Paladina, Bursar, St Clare's College

### Profile:

St. Clare's is an international residential college which specialises in teaching the International Baccalaureate Diploma in Oxford. It also has a separate English language school and, at the Bardwell Centre, offers a University Foundation Course and Study Abroad options for US students.

In 2010 St. Clare's was ranked 1st in the Oxfordshire league tables for IB/A-Levels and 11th among English independent schools.

### Savings breakdown:

CATEGORY		SAVINGS
Electricity	9%	£31,250
(includes overcharges rebate of £24,100)		
Gas		
(rebate for historical overcharges) £6,400		
Fixed Line Telecomms	21%	£4,200

Based in 26 sites spread across North Oxford, St Clare's College presents an interesting challenge when it comes to cost and purchase management.

Nick Paladina, Bursar at St Clare's, received a cold call from Auditel Consultant, Nick Beaumont-Jones in Autumn 2009.

Having worked with cost consultants before, he was already aware of the potential benefits and Auditel's contingency fee approach was particularly appealing.

"We got on well at our initial meeting and I was impressed by the range of services Auditel could offer – and, at worst, that it would cost us nothing."

Auditel was engaged in February 2010, initially to investigate the College's spend on electricity, gas, water and fixed line communications.

"Our utilities, spread across 26 different locations in North Oxford, were a mess. We just didn't have the time or the necessary expertise to sort them out. So it was a huge relief to hand it over to Nick [Auditel]. He handled everything with the minimum of disruption and I was impressed by the quick turnaround."

He was even more impressed when Auditel delivered savings in the first year which totalled over £42,000. Of these, savings on electricity amounted to £31,250, including a rebate for past overcharges of £24,100. £6,400 on Gas from historical overcharges going back 3 years and equivalent to 9% of St Clare's total gas spend and £4,200 (21%) on fixed line communications.

In addition to the successful management of St Clare's costs in these areas, Auditel have provided significant levels of day to day management support in monitoring consumption levels, liaising with suppliers on metering problems, advising St Clare's on the most appropriate charging structure, the resolution of gas supply anomalies, the provision and analysis of telephone billing data to enable the client to assess usage more effectively and arranging for new connections and disconnections on the client's behalf as and when required.

Nick is delighted, "We see Nick as a very valuable resource for St Clare's. We have come to rely on him and know that if he doesn't know something, he doesn't pretend he does, but instead turns to other Auditel specialists for help."

*"Nick has been extremely responsive to our needs and has become a proactive member of our team. If he doesn't know something, he doesn't pretend he does, but instead turns to other Auditel specialists for help."*

*Nick Paladina, Bursar, St Clare's College*



Lowering the cost of doing business