



Client:
Brunelcare

Profile:

Brunelcare is a registered social landlord and registered charity that has been providing good, affordable, accessible care and services for older people of limited means for over 60 years. An originator of the Meals on Wheels concept, they lead the way in providing appropriate housing for older people, developing some of the first schemes of purpose built flats.

Savings achieved:

Category	% Saving	£ Saving
Non-half hour electricity	13%	£86,000 inc rebates
Half hour electricity	7%	£18,000
Gas	1%	£1,500
TOTAL		£105,500

Auditel and Brunelcare



from left to right:
Chris Gordon, Auditel Consultant
and George Cooke, Finance Director,
Brunelcare

Brunelcare's Finance Director, George Cooke had previous experience of working with Auditel when he was the Finance Director at St Peter's Hospice in Bristol. So when Auditel Consultant Chris Gordon contacted him, he was keen to see what savings could be made on Brunelcare's gas and electricity expenditure.

Brunelcare's large estate of electricity supply points meant that tenders were complicated and time consuming so it was a relief to the charity to hand this responsibility over to the specialists at Auditel. Chris began by conducting careful analysis and investigating the charity's non-half-hourly (NHH) and half-hourly (HH) electricity expenditure. After tendering the market Chris achieved a £18,000 saving on HH base costs as well as a 13% saving on the NHH base costs.

Chris also noticed that there were severe irregularities in the electricity suppliers' billing. After significant negotiations over a period of eighteen months, Chris agreed substantial rebates for Brunelcare from previous incorrect bills and in doing so achieved a staggering total saving of £104,000.

Chris then moved his attention to Brunelcare's gas charges where he found savings of 1%. This means that to date the total savings achieved for Brunelcare is £105,500.



"At Brunelcare we are constantly striving to develop the services, care and facilities we offer to older people. As a charitable housing association, we always look for efficiency gains so we have a heightened awareness that we must spend our money wisely. By reducing our expenditure on electricity and gas Auditel has saved Brunelcare over £100,000. These savings translate into valuable capital which has, in turn, been re-used within our organisation."

– George Cooke, Finance Director