

Lowering the cost of doing business

1. GETTING THE BEST FOR YOUR COMPANY AND ITS PEOPLE:

Some simple questions:

- Would your management team like more time to concentrate on YOUR core business?
- Do they find dealing with non-core stuff like energy, telecoms, HR, finding the right suppliers for the job etc an unwelcome and difficult diversion from their real tasks in building your business?
- Would your company like to get more profit in the process?
- If you could get expert professional help with all this on a no risk, self-funding basis without having to delve into your budgets, wouldn't it be worth checking out?

That's why so many companies are turning to Auditel, safe in the knowledge that our **independence, extensive resources and expertise** will be working for them on a no risk basis – if we don't achieve savings, we don't get paid! We always sit on our client's side of the table, which means we seek to get truly the right deal for them, because our aim is to work long term with clients. Many of our clients are benefiting significantly from our **Total Cost of Purchase** model, and now see us as a first port of call in fulfilling their requirements for the right organisation for the job; **just a few examples appear below** – getting our input could release more management time and mean better profits!

2. BUSINESS RATES REVALUATION 2010

In under two years time **every** business faces the next major revision of the business rates it pays – The Valuation Office is already working on it, and sending out "Request for Information" forms. **BEWARE** – there's a strict time limit, **how you fill them in can make a huge difference to the rates you pay FOR A WHOLE FIVE YEARS**, and when did they ever go down? Our clients benefit from the free initial help of the premier rating chartered surveyors in the country, who will complete it for you and make sure this form only reveals the minimum of essential information. If they don't achieve a reduction you pay nothing. Many of our clients are still benefiting from the great savings they organised on the 2005 valuation, so get your Auditel contact to bring in their help as soon as possible – **time really is money here!**

3. HUMAN RESOURCES

There are a number of ways in which your Auditel consultant can help you cope with the intricacies and pitfalls of the plethora of HR rules and regulations, **but what about your most valuable asset, your people themselves?** Every once in a while something really good happens, and for us it was when we put our whole support team through a new personal development programme based on the latest scientific research, conditioning people to succeed. **What a great opportunity**, and although we've always lead from the front in personal development this programme far exceeds anything else we've seen and has proven success in getting people to achieve beyond their expectations. Check with your Auditel consultant to find out more.

4. CORPORATE SOCIAL RESPONSIBILITY?

A topic high on the agenda for many companies, and one which can bring additional benefits in terms of PR, staff, and ability to qualify for many business opportunities. Offering your staff the ability to switch their home energy providers on-line and benefit a group or charity of choice is a no cost, visible and responsible opportunity which your Auditel contact can offer. On top of that you can learn of the many other CSR opportunities we can provide, from "green" energy, to green telecom systems, renewable energy, energy management, water management, recycling, carbon footprint, and much more.

5. WASTE

Landfill costs are rising steeply, and businesses are paying the price: Your Auditel consultant can introduce you to some really great opportunities, which can include new systems, better prices and control. Working with experts in this complex market we expect to improve price and service levels for our clients. Why not ask how you could benefit from such expertise?

6. ENERGY AND TELECOMS

What a nightmare these markets can be today! Auditel has a long and effective track record in these specialised and complex markets. You should be speaking with your Auditel consultant about opportunities to minimise the price you pay, and as timing is crucial make that no-risk call today!

7. STATIONERY, AND OTHER BUSINESS CONSUMABLES, MACHINES ETC

A no obligation assessment of your opportunities in these or many other areas is easy for us to arrange, so please call about these opportunities, or simply if you have something else you'd like off your desk – our vast network of contacts and expertise might just provide the information you need!